

BAPTISTE SOUILLARD

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EDUCATION

2018-curr. **PhD in Economics**, Université Libre de Bruxelles (ULB), advisor: Prof. Mathieu Parenti
2015-2017 **Engineering degree in Statistics**, ENSAE Paris, *summa cum laude*
2016-2017 **MRes in Economics**, École Polytechnique, ENS Paris-Saclay, ENSAE Paris, HEC, Université Paris-Saclay, *magna cum laude*
2014-2015 **MA in Theoretical and Empirical Economics**, Université Paris 1 Panthéon-Sorbonne, Paris School of Economics, *summa cum laude*
2011-2014 **BSc in Econometrics**, Université Paris 1 Panthéon-Sorbonne, *summa cum laude*

WORK EXPERIENCE

2021-curr. **External consultant**, United Nations Conference on Trade and Development (UNCTAD)
2019-curr. **Research fellow**, Fund for Scientific Research-FNRS
2019-2021 **External collaborator**, French Council of Economic Analysis (CAE)
2020 **Visiting researcher**, Université du Québec à Montréal (UQAM)
2018-2020 **Teaching assistant**, Université du Québec à Montréal (UQAM)
2017-2018 **Pre-doctoral fellow**, Université Libre de Bruxelles (ULB)
2016 **Research assistant**, Centre d'Etudes et de Recherches en Développement International (CERDI)

AWARDS & GRANTS

2021 Award for Best Research Work on Investment and Development, United Nations Conference on Trade and Development (UNCTAD) and Academy of International Business (AIB)
2020 International Mobility Grant, Fund for Scientific Research-FNRS
2019 Aspirant Grant (2+2 years), Fund for Scientific Research-FNRS
E.G. de Bary Award, Fund for Scientific Research-FNRS
2018 Hans Raupach Award, European Association for Comparative Economic Studies (EACES)
New Economic Talent Finalist, Center for Economic Research and Graduate Education-EI (CERGE-EI)
2016 Excellence Scholarship, Groupe des Ecoles Nationales d'Economie et Statistique (GENES)
2014 Excellence Scholarship, French Ministry of Higher Education, Research and Innovation

RESEARCH FIELDS

Business and international economics, industrial organization, corporate tax avoidance





WORKING PAPERS

📄 **The Indirect Effect of Import Competition on Corporate Tax Avoidance**, *SSRN Working Paper*, 3662998 (under review)
📄 **Profit Shifting, Employee Pay, and Inequalities: Evidence from US-Listed Companies**, *SSRN Working Paper*, 3750623 (under review)
📄 **Learning the Ropes? Executive Experience and Location Choices of Multinational Firms**, *SSRN Working Paper*, 3700932



Intra-Industry Diffusion of Profit Shifting Strategies, *SSRN Working Paper*, 3796015
Quantifying Profit Shifting (with S. Laffitte, M. Parenti, and F. Toubal)

POLICY NOTES

-  **Taxation of Multinationals: Design and Quantification** (with S. Laffitte, J. Martin, M. Parenti, and F. Toubal), *Focus du Conseil d'Analyse Économique*, 2021, 64
-  **International Corporate Taxation After Covid-19: Minimum Taxation as the New Normal** (with S. Laffitte, J. Martin, M. Parenti, and F. Toubal), *CEPII Policy Brief*, 2020, 30
-  **Profit Shifting in France: Evidence from Firm-level Administrative Databases** (with S. Laffitte, M. Parenti, and F. Toubal), *Focus du Conseil d'Analyse Économique*, 2019, 36
-  **Quel Reporting Pays par Pays pour les Futures Réformes ?** (with S. Delpeuch, S. Laffitte, H. Paris, M. Parenti, and F. Toubal), *Focus du Conseil d'Analyse Économique*, 2019, 38

ACADEMIC EXPERIENCE

Talks in conferences & seminars

- 2021 Academy of International Business Annual Conference (Michigan State University), Annual Conference of the Society of Labor Economists (SOLE), Annual Conference on Finance and Accounting (Prague University of Economics and Business), BICEPS Conference on Corruption, Tax Evasion, and Institutions (Baltic International Centre for Economic Policy Studies), Comparative Analysis of Enterprise Data Conference (University of Coimbra), Conference on Law and Macroeconomics (Yale University), Conference on the Enablers of Economic Crime: Tax, finance and societies (Cambridge University and Copenhagen Business School), Conference on the Shadow Economy, Tax Behavior and Institutions (Brunel University London), ECARES PhD Seminar (Université Libre de Bruxelles), European Association for Research in Industrial Economics Annual Conference (NHH Norwegian School of Economics), European Association of Labor Economists Annual Conference (University of Padua), European Network for Training in Economic Research Jamboree (UAB Barcelona), European Trade Study Group Annual Conference (Ghent University), Global Economic Policy Group Meeting on Politics, Integration and Trade (FernUniversität and University of Westminster), Human Rights and the 4 “Rs” of Tax Justice (Tax Justice Network), INTECO Workshop (University of Valencia), International Workshop for Early Career Economists on Globalization (Johannes Gutenberg-Universität Mainz), International Young Finance Scholar’s Conference (Peking University HSBC Business School), Irish Economic Association Annual Conference (Trinity College Dublin), MaCCI Annual Conference (University of Mannheim and ZEW), Meeting of the European Public Choice Society (Université de Lille), PhD Global Tax Symposium (Leiden University), RGS Doctoral Conference in Economics (Ruhr Graduate School in Economics), Royal Economic Society Annual Conference (Queen’s University), Scottish Economic Society Annual Conference (University of Glasgow), Spring Meeting of Young Economists (University of Bologna), Tax Havens and their Role in the Global Economy (University College Dublin), Workshop on Industrial and Public Economics (Universitat Rovira i Virgili), World Inequality Conference (Paris School of Economics)
- 2020 CEPS Seminar (ENS Paris Saclay), ECARES Internal Seminar (Université Libre de Bruxelles), ECARES PhD Seminar (Université Libre de Bruxelles), Econometric Society European Winter Meeting (University of Nottingham), Econometric Society - Delhi Winter School (Delhi School of Economics), Graduate Student Chinese Economy Workshop (University of International Business and Economics), Graduate Student International Political Economy Workshop (Yale University), ITSG Annual Meeting (Università Politecnica delle Marche), JKU Economics Research Seminar (Johannes Kepler Universität Linz), Seminars in Economic Geography (UCLA and University College Dublin), WIEM Annual Conference (University of Warsaw), Young Economists Symposium (University of Pennsylvania)
- 2019 DIAL Development Conference (Université Paris Dauphine), Doctoral Workshop in Economics (Université Catholique de Louvain), ECARES PhD Workshop (Université Libre de Bruxelles), ETSG Annual Conference (World Trade Institute), FIW Research Conference (Austrian Institute of Economic Research), INFER Annual Conference (Vrije Universiteit Brussel), RIEF Doctoral Meeting (Aix-Marseille School of Economics)
- 2018 DG TAXUD Seminar (European Commission), EACES/IOS/APB Workshop Akademie für Politische Bildung), ECARES PhD Workshop (Université Libre de Bruxelles), ETSG Annual Conference (Warsaw School of Economics)

Coordination & organization of scientific events

2021-curr.	Board member of the European Association of Young Economists (EAYE)
2019-2021	ECARES PhD Seminars (Université Libre de Bruxelles)
2021	GSIFE Conference on Trade (Graduate Student International Political Economy group)
2020	GSIFE Conference on Aid and Development (Graduate Student International Political Economy group)
2019	24th Spring Meeting of Young Economists (European Association of Young Economists)

TEACHING & FACULTY

Teaching assistantship

2018-2020	Graduate Microeconomics (MRes, Université Libre de Bruxelles)
2018-2019	Advanced Topics International Economics (MSc, Université Libre de Bruxelles) International Trade Theory (BSc, Université Libre de Bruxelles) Topics in Economic Integration (BSc, Université Libre de Bruxelles)

Faculty service

2021-curr.	Representative of the Scientific Staff (Université Libre de Bruxelles)
2018-2021	Member of the examination board of the Admission Exam (Université Libre de Bruxelles)

SKILLS

Languages	French (native), English (fluent), German (basic)
Softwares	Stata, Matlab/Octave, R/RStudio, Dynare, EViews, L ^A T _E X/BibT _E X, L _X , Office Pack